



### Where is Kneehill County?



# Why host a long table dinner?



#### Kneehill County ASB Tour

- Tour hosted though Kneehill County ASB Department
- Focus on technology in agriculture
- No culinary focus







#### Grow Kneehill ASB Tour & Long Table Dinner

- Partnered with Economic Development
- Focus on culinary experience and showcasing local producers
- Tour with long table dinner component





















#### Growing Kneehill Country Market & Long Table Dinner

- Moved away from tour component
- Changed the event date to the Alberta Open Farm Days weekend
- Introduced Country Market
- Created a new marketing campaign
- Expanded to include producers from region
- Partnered with Food Tourism Strategies



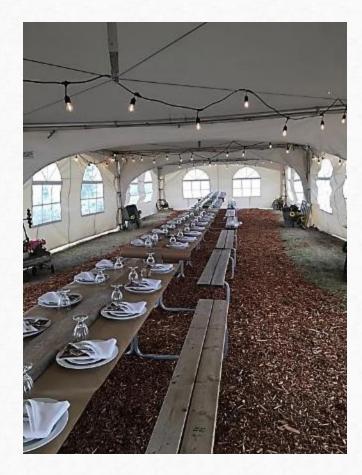






















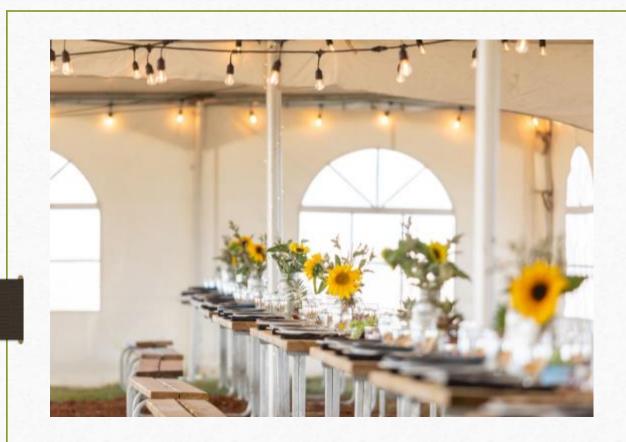


#### Growing Kneehill Country Market & Long Table Dinner

- Focused growth on Country Market
- Introduction of new experiences to the Country Market
- Expanded print advertising into Calgary region
- Sold out Long Table Dinner in 1 month
- Continued partnership with Food Tourism Strategies





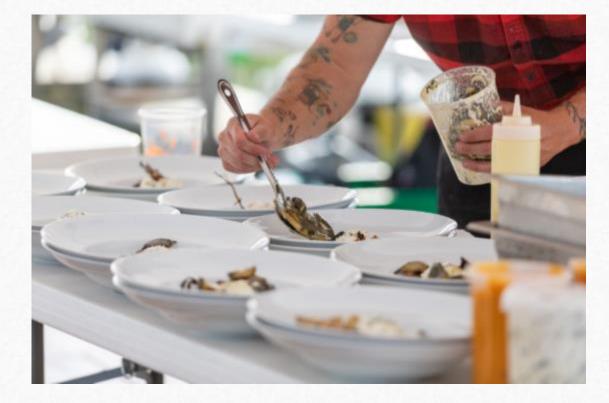
















#### What's Next for 2020?

## 2020

- Increase vendor numbers for Country Market
- Increase capacity / guest numbers to accommodate wait list for long table dinner
- Build itineraries for visitors to County
- Split event into two days Friday and Saturday of Alberta Open Farm Days weekend

#### AGLC / AHS / Safety



# AGLC

- Be aware of timelines
- Build good relationships
- Ask for clarification
- Do your homework and plan ahead

# AGLC

- What type of liquor license do you need and what are the steps?
- How many people?
- What food will be served?
- What is the site plan?
- Where will the service area be located?
- What does security look like?

### AHS

- Be aware of timelines
- Build good relationships
- Ask for clarification
- Do your homework

### AHS

- Special Event Food Vendor License
- Confirm menu in advance
- Handwashing stations
- Washrooms
- Proper flooring

#### Lessons Learned

#### "Shouldn't be too hard." - Bowen

#### Lessons Learned

- Start planning well in advance
- Confirm chefs and menu partners
- Price accordingly
- Know your "why"
- Prepared for *everything...* even when you can't!

